



**8 - 9 NOVEMBER 2016 • EMPERORS PALACE • GAUTENG**

### **EXHIBITION INVITATION**

#### **EALRY BIRD SPECIALS APPLICABLE FROM 1 MARCH TILL 31 MAY 2016**

The Board of the Southern African Association for Energy Efficiency (SAEE) cordially invites your company to exhibit at the 2016SAEEEC.

The Southern African Energy Efficiency Convention (2016SAEEEC) together with the exhibition targets the complete spectrum of technologies and services of great importance to our delegates in attendance, including:

- Renewable and alternative energy
- Combined heat & power / cogeneration / distributed generation
- Lighting efficiency
- HVAC systems and controls
- Integrated building automation & energy management
- Thermal storage and load management
- Boilers and combustion controls
- Demand Side Management
- Solar and fuel cell technologies
- Energy services and project financing
- Applications to National Energy Management programs
- Bio fuels

### **EXHIBITOR PROSPECTUS**

#### **Who you will meet at the 2016SAEEEC**

- Building Owners & Managers
- Energy Engineers & Managers
- Certified Energy Managers
- Certified Building Commissioning Professionals
- Facility Managers
- Plant Engineers & Managers
- Industrial/Commercial/Institutional Purchasing Agents
- Government Facility Managers & Engineers
- Corporate Directors
- Energy Project Developers
- Energy Service Professionals
- Utility Professionals
- Certified Energy Procurement Professionals

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- Electrical & Mechanical Engineers
- Facility & Maintenance Engineers
- Electrical/Mechanical Contractors
- Commercial/Industrial Developers
- Architects, Designers, & Consultants

## **TARGET GROUPS TO EXHIBIT AT THE 2016SAEEC**

### **Energy Management & Controls**

- Energy management systems
- Building automation systems
- System integrators
- Energy conservation products & services
- Industrial process controls
- Efficient motors & motor controls
- Combustion controls
- Steam traps
- Insulation products
- Energy storage
- Software systems
- Consulting/contracting services
- Internet-based energy management
- Data management services
- Integrated security systems
- Multi-site energy management
- RFP/RFQ services

### **High-Efficiency Lighting & Electrical**

- Efficient lamps & fixtures
- High-efficiency ballasts & reflectors
- Solar lighting
- Lighting controls
- Motion detectors/infrared sensors
- Dimmers & switching systems
- Emergency lighting
- Power quality systems/services
- Uninterrupted/backup power supply
- Day lighting applications
- Tubular skylights
- Lighting retrofit services
- Lamp & ballast disposal services
- Lighting maintenance

### **High-Performance HVAC & Building Systems**

- Energy-efficient cooling & heating
- Energy-efficient chillers

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- Absorption & engine-driven chillers
- Desiccant cooling systems
- Gas cooling systems
- Solar thermal process heat systems
- Radiant heating
- Energy storage systems
- Heat exchangers
- Heat recovery equipment
- Variable speed drive fans & pumps
- Variable air volume controls
- Refrigeration controls
- Flow control devices
- Temperature controls
- Infrared thermometers & testing devices
- Metering devices

### **Boilers & Combustion Controls**

- Packaged high- and low-pressure boilers
- Power generating boilers
- High-efficiency fire tube & water tube boilers
- High-efficiency gas-fired boilers
- High-efficiency electric boilers
- Waste heat boilers
- Mass burn boilers
- Combustion controls
- Burners & steam traps
- Steam distribution systems
- Heat recovery systems
- Emission control equipment
- Air sampling & monitoring equipment

### **Combined Heat & Power/Distributed Generation**

- Turbines & micro turbines
- Boilers & combustion systems
- Combined cooling, heating, & power packages
- Fuel cell power plants
- Natural gas-fired cogeneration systems
- Biomass cogeneration systems
- Packaged/modular cogeneration systems
- Standby power systems
- Reciprocating engines
- Generator sets
- Engine components
- Instrumentation & controls
- Industrial switchgear

- T&D protection equipment

### **Solar/Photovoltaic Products**

- Stand-alone photovoltaic systems
- Grid-connected photovoltaic systems
- Building-integrated photovoltaic
- Solar/photovoltaic engineering & design services
- Green building consultants/contractors
- Solar roofing systems
- Solar lighting
- Passive solar technologies
- Solar thermal process heat systems

### **Fuel Cell Technologies**

- PEM fuel cell systems
- Phosphoric acid fuel cell systems
- Solid oxide fuel cell systems
- Molten carbonate fuel cell systems
- Fuel cell cogeneration systems
- Fuel cell power plants

### **Wind Power Systems**

- Wind turbine systems
- Wind power accessories & equipment
- Wind power plant developers
- Wind power feasibility/financing consultants
- Wind power engineering & design services

### **Biomass & Waste-To-Energy Systems**

- Biomass direct combustion systems
- Biomass-fuelled cogeneration systems
- Biomass gasification systems
- Landfill gas-based technologies
- Waste-to-energy systems

### **Other Renewable Energy Products & Services**

- Alternative/renewable fuel vehicles
- Alternative/renewable transportation fuels
- Waste heat recovery systems
- Renewable energy engineering & design services
- Renewable energy consulting & contracting services

### **High-Performance Building Materials**

- High-efficiency roofing systems
- Green roof technologies

- Solar roofing systems
- Green building products
- Energy-efficient doors & windows
- Window coatings
- Engineered wood products
- Recycled & composite building materials
- Reduced VOC paints, adhesives & sealants
- High-performance insulation
- Recycled insulation products

### **Environmental & Conservation**

- Air filtration & VOC control systems
- Air monitoring & sampling systems
- Environmental consulting & contracting services
- Toxic mould detection & removal
- Indoor air quality consulting & remediation services
- Environmental laboratories & testing services
- Flow controls
- Water-conserving boilers & steam systems
- Cooling equipment retrofits
- Multi-pass & closed-loop cooling towers
- Water-conserving fixtures & furnaces
- Waterless urinals
- Leak detection & repair
- Rainwater collection systems

### **Energy Services & Project Financing**

- Energy service companies
- Utility affiliates
- Performance contractors
- Green building contractors
- Building commissioning & LEED services
- Energy auditing & feasibility analysis
- Multi-site energy management
- Facility management outsourcing
- Asset management
- Project financing services
- Metering services
- Power marketers/brokers
- Natural gas marketers/brokers
- Consulting firms & project developers

The 2016SAEEC exhibition hall will be packed with decision-makers that you and your organisation cannot reach at any other single event. Assure your product team a prominent location by reserving your space at the exhibition.

## EXHIBITION HOURS

(Entrance to the exhibition is free, but there is a registration fee to attend the seminar)

- Tuesday: 08 November 2016 07h30 – 16h30
- Wednesday: 09 November 2016 07h30 – 15h30

## BOOTH COSTS

- **1 x Exhibition space (3 x 3m<sup>2</sup>) (for two-day Convention) **R19,494.00****  
**Your exhibit includes**
  - Standard shell scheme cubicle
  - 1 x Double Florescent light
  - Standard company name on fascia
  - 15 amp power point with a shared dB Board
  - Exhibitor manual for planning, installation, dismantling of booth, etc.
- **2 x Exhibition spaces (3 x 3m<sup>2</sup>) (for two-day Convention) **R37,038.60****  
**Your exhibit includes**
  - Standard shell scheme cubicle
  - 2 x Double Florescent light
  - Standard company name on fascia
  - 2 x 15 amp power points with a shared dB Board
  - Exhibitor manual for planning, installation, dismantling of booth, etc.
- **Discount for SAEE Corporate Members**
  - 1 X Exhibition space (3x3m<sup>2</sup>) for two day convention **R17,157.00**
  - 2 X Exhibition spaces (3x3m<sup>2</sup>) for two day convention **R32,598.30**

## EXHIBITORS RECEIVE THE FOLLOWING BENEFITS

- Company listing and product description in pre-show marketing material and SAEE website.
- Your company logo in the convention program to be distributed to convention delegates.
- Your company logo on the SAEE website.
- Two product letter / company introduction letters sent to the SAEE database.

***Please note that booking an exhibition space does NOT include entrance to the opening and breakaway sessions, registration pack, proceedings, daily lunch and refreshment breaks and it does NOT include a ticket to the SAEE Annual Awards and Banquet Ceremony to be held on the evening of 8 November 2016 at Emperors Palace. However, you are welcome to register for the SAEE Awards and Banquet Ceremony at a special 2016SAEEC Exhibitor banquet rate.***

## SELECT YOUR BOOTH LOCATION AT THE 2016SAEEC AND CONTACT:

### Nikki Nel

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